# FGB Q2/H1'15 Earnings Presentation

**Sunday 26 July 2015** 



## **Disclaimer**



This presentation provides information in summary form only and is not intended to be complete. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor.

No presentation, express or implied, is made as to the fairness accuracy, completeness or correctness of information contained in this presentation, including the accuracy, likelihood of achievement or reasonableness of any forecasts, prospects, synergies, returns, benefits or statements in relation to future matters contained in the presentation.

The forward-looking statements are by their nature subject to significant uncertainties and contingencies and are based on numbers or estimates or assumptions that are subject to change (and in many cases are outside the control of FGB and its directors) which may cause the actual results or performance of FGB to be materially different from any future results or performance expressed or implied by such forward looking statements.

To the maximum extent permitted by law, FGB disclaims any responsibility for the accuracy or completeness of any information contained in this presentation including any forward-looking statements and disclaims any responsibility to update or revise any information or forward-looking statement to reflect any change in FGB's financial condition, status or affairs or any change in the events, conditions or circumstances on which a statement is based.

To the maximum extent permitted by law, neither FGB nor its related bodies corporate, directors, employees or agents, nor any other person, accepts any liability, including, without limitation, any liability arising from fault or negligence, for any direct, indirect or consequential loss arising from the use of this presentation or its contents or otherwise arising in connection with it.

This presentation should be read in conjunction with other publicity available material. Further information including historical results and a description of the activities of FGB is available on our website, <a href="https://www.fgb.ae">www.fgb.ae</a>

# **Q2/H1'15** Performance Key Highlights



- H1'15 Net Profit up 7% YoY to AED 2,869Mn; Q2'15 net profit up 8% YoY (+2% QoQ) to AED 1,452Mn H1'15 EPS up 9% to AED 0.63
- Strong volume growth with loans and advances up 16% YoY (+4% QoQ);
   Customer deposits up 2% YoY (-2% QoQ)
- Revenues increased by 2% YoY to AED 4,634Mn, primarily driven by a solid 11% growth in non-interest income offsetting the 2% decline in net interest and Islamic financing income due to lower NIMs
- Key Ratios: NIM at 3.39%, LCR at 66.8%, C/I ratio at 24.1%
- **Asset quality metrics remain healthy**: 2.6% NPL ratio, 116.6% provision coverage, 80bps cost of risk
- Robust capital position: total CAR at 18.7% and Tier 1 capital at 17.5%
- Solid returns with RoAE at 17.1% and RoAA at 2.7%

# **Q2/H1'15 Summary Financials**



Income Statement (AED Mn)	H1'15	H1'14	YoY	Q2'15	Q1'15	QoQ	Q2'14	YoY
Net Interest and Islamic Financing Income	3,196	3,247	-2%	1,609	1,587	1%	1,647	-2%
Other Operating Income	1,437	1,292	11%	703	735	-4%	641	10%
Operating Income	4,634	4,539	2%	2,312	2,322	0%	2,288	1%
G&A expenses	(1,117)	(1,007)	11%	(593)	(524)	13%	(532)	11%
Provisions/ Impairments	(630)	(828)	-24%	(258)	(372)	-31%	(392)	-34%
Taxes	(10)	(11)	-9%	(4)	(5)	-20%	(7)	-43%
Minority Interest	(8)	(12)	-33%	(5)	(2)	150%	(7)	-29%
Net Income	2,869	2,680	7%	1,452	1,417	2%	1,350	8%
Earnings Per Share (AED)	0.63	0.58	9%	0.32	0.31	3%	0.29	10%

Balance Sheet (AED Bn)	Jun'15	Jun'14	YoY	Mar'15	QoQ
Net Loans & Advances	148.9	128.2	16%	142.8	4%
Customer Deposits	140.3	137.5	2%	142.9	-2%
Total Assets	219.1	198.2	11%	214.0	2%
Shareholders' Equity	33.0	31.0	6%	31.6	4%

Key Ratios (%)	Jun'15	Jun'14	YoY (bps)
Net Interest Margin	3.4	3.7	(29)
Cost-to-Income	24.1	22.2	190
Non-Performing Loan (NPL)	2.6	3.0	(40)
Provision Coverage	116.6	110.2	640
Loan-to-Deposit	106.1	93.2	1,290
Return on Average Equity	17.1	17.2	(10)
Return on Average Assets	2.7	2.7	-
Capital Adequacy	18.7	18.9	(20)

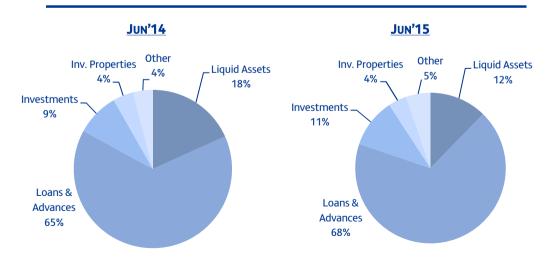
# **Asset Mix and Lending Activity**



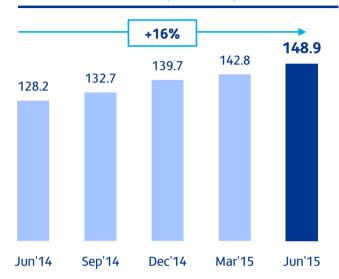
#### **HIGHLIGHTS**

- During H1'15, loans and advances grew by 16% YoY and 4% QoQ (+AED 6.1Bn) driven by continued strength across both wholesale and consumer segments
- In light of the robust loan growth in H1'15, we revise our FY15 guidance from high single-digit growth to a range of 10-12%
- FGB's loan portfolio is very well diversified across economic sectors with a mix of 60% wholesale/ 40% consumer
- Liquid assets represent 12% of total assets as of June-end 2015, against 18% in Q2'14. This reflects strong loan growth achieved over the period, as well as FGB's compliance with LCR requirements.

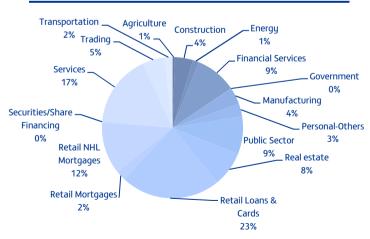
## **ASSET MIX**



## LOAN BOOK TREND (AED BN)



## LOAN BOOK BREAKDOWN BY SECTOR



# Liquidity



#### **HIGHLIGHTS**

- Customer deposits increased by 2% YoY and declined by 2% QoQ due to volatility in fixed deposits
- Deposits breakdown by sector remained quasi-intact with Government &
   Public Sector deposits representing 33% of the total
- CASA deposits represent 19% of Jun'15 deposit base
- L/D ratio tightened to 106.1% in Q2'15 yet regulatory Advances to
   Deposits ratio at 87.5% remained well below the regulatory ceiling.
- In light of the latest UAE CB liquidity circular, FGB is comfortably above the Basel III glide path of 60% with a Group LCR of 66.8%.

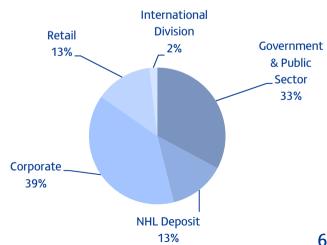
## **LIQUIDITY RATIOS (%)**



## **CUSTOMER DEPOSITS TREND (AED BN)**



## **DEPOSITS BY SECTOR**



# **Funding Mix**



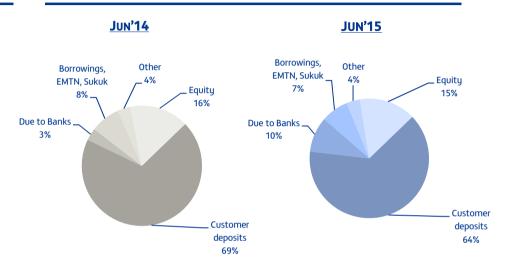
#### **HIGHLIGHTS**

- In line with its funding diversification strategy, FGB completed the following transactions during the second quarter of 2015
  - o 3-year CNY 400Mn EMTN (AED 237Mn) @ 5.0% coupon
  - o 5-year HKD 160Mn EMTN (AED 76Mn) @ 2.37% coupon
  - o 7-year CHF 200Mn EMTN (AED 790Mn) @ 0.625% coupon
  - o 3-year SGD 11Mn EMTN (AED 30Mn) @ 2.10% coupon
- Subsequent to 30 June 2015, the Bank has issued:
  - a Euro Medium Term Note (EMTN) of USD 25 million (AED 92 million). The notes are due in July 2045 and are multicallable, zero-coupon, with a yield of 5.30% per annum
  - Notes amounting to USD 40Mn (AED 146Mn) under its newly established ECP programme.
- Since the beginning of the year, FGB successfully raised USD 1.12Bn of wholesale funding

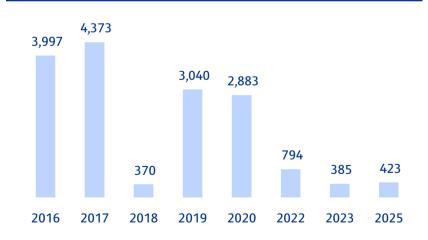
## WHOLESALE FUNDING (AED MN)

	Jun'15
Bank loans	184
EMTN	9,738
Medium term bonds	1,910
Repurchase agreements	208
Sukuk	4,224
Total	16,264

## **LIABILITY MIX**



## **MATURITIES (AED MN)**



## **Key Revenue Movements and NIMs**



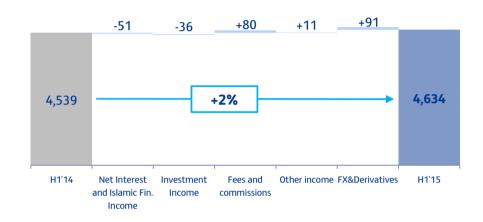
#### **HIGHLIGHTS**

- H1'15 revenues grew by 2% YoY (+AED 95Mn) as a result of :
  - -AED 51Mn reduction in net interest and Islamic income due to asset yield compression insufficiently offset by higher volumes. H1'15 NIM was down 29bps YoY, yet still within our anticipated 25-35bps contraction range for FY15
  - -AED 36Mn decline in investment income due to volatile market conditions
  - +AED 80Mn addition in core fees and commissions thanks to higher corporate & syndication fees, wealth management and other retail lending fees
  - +AED 11Mn rise in Other Income including AED 75Mn gain on sale of property (AED 51Mn in Q2'15)
  - o +AED 91Mn increase in FX & Derivatives income
- In light of a slower than anticipated revenue growth as of June-end 2015, we review our FY15 revenue growth guidance from low double-digit to mid single-digit

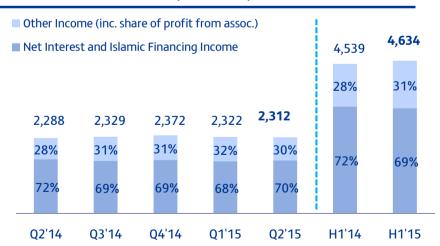
## **NET INTEREST MARGIN (%) - YTD**



## **KEY MOVEMENTS IN OPERATING INCOME (AED MN)**



## **REVENUE BREAKDOWN (AED MN)**



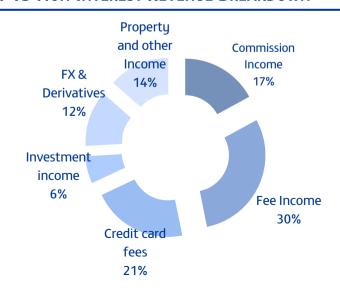
## **Non-Interest Revenues and Cost Efficiency**



#### **HIGHLIGHTS**

- Non-interest revenues expanded by 11% YoY increasing their contribution in total operating income to 31% (vs. 28% last year)
- Fee income and credit card fees grew by 24% and 10% YoY respectively, offsetting the 11% decline in commissions mainly attributable to declining LCs
- Core fees and commissions represent 68% of non interest revenues (21% total operating income) as of June-end'15
- Higher business volumes and continued investments in systems and technology drove the 11% rise in operating expenses during the period. Due to slower revenue growth, H1'15 C/I ratio landed at 24.1% yet still remaining within our target range for the current year.

#### H1'15 Non-Interest Revenue Breakdown

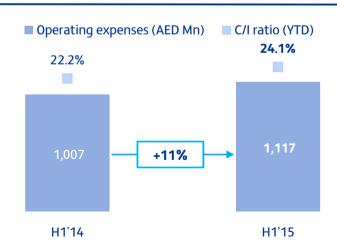


## **H1'15 Non-Interest Revenues**

In AED Mn	H1'15	H1'14	YoY %
Commission Income	245	276	-11%
Fee Income	428	345	24%
Credit card fees	305	277	10%
Investment income	87	123	-30%
FX & Derivatives	177	87	105%
Property and other income*	196	185	6%
Total	1,438	1,292	11%

\*Including share of profit from associates

#### **COST EFFICIENCY**



# **Credit Quality**



#### **HIGHLIGHTS**

- H1'15 asset quality metrics remained healthy with NPL ratio at 2.6% and provision coverage at 116.6%
- At AED 2.6Bn, general provisions exceed 1.5% of total CRWA (all inclusive)
- Credit impairments declined by 26% YoY to AED 617Mn implying an annualized cost of risk at a post-crisis low of 80bps.
- As our outlook on credit quality remains favorable for the remainder of the year, we review our FY15 cost of risk guidance to 80-90bps down from 100bps

## COST OF RISK (%) - YTD



## NPL RATIO AND PROVISION COVERAGE (%)



## **NPLs and Provisions (AED Mn)**

	Jun'15	Jun'14	YoY %	Mar'15	QoQ %
NPLs	3,949	3,939	0%	3,666	8%
Provisions	4,606	4,343	6%	4,623	0%
Specific	2,042	2,108	-3%	1,982	3%
General	2,564	2,235	15%	2,641	-3%

# Capital Strength (Basel II)



#### **HIGHLIGHTS**

- Basel II total CAR and Tier 1 capital ratios remained robust at 18.7% and 17.5% respectively
- RWA grew by 7% YoY reflecting the growing balance sheet
- FGB's medium term Tier 1 capital floor under Basel II remains at 14%

## **CAPITAL BASE (AED BN)**



## **CAPITAL ADEQUACY RATIO (%)**



## **RISK WEIGHED ASSETS (AED BN)**



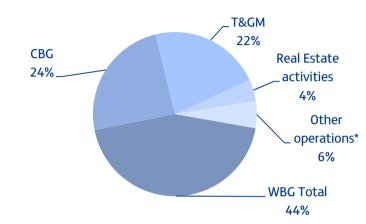
## **Business Segment Contributions**



#### **HIGHLIGHTS**

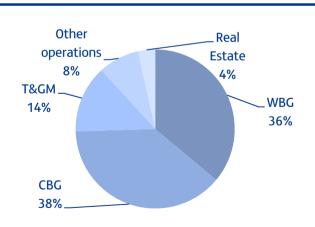
- Continued focus on enhancing core capabilities and on maximizing synergies between the three core businesses: Wholesale & International Banking Group (WBG), Consumer Banking Group (CBG), and Treasury & Global Markets Group (T&GM)
- These three pillars represent 90% of Group total assets as of Jun'15
- CBG generated 38% of H1'15 Group revenues, followed by WBG (36%) and T&GM (14%).

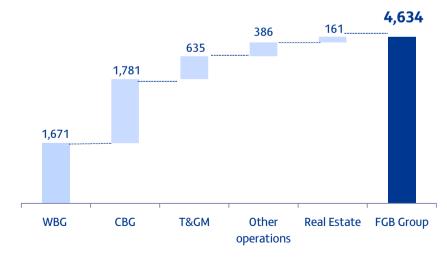
#### **ASSETS BREAKDOWN**



\*Other Operations include subsidiaries and associates (other than real estate)
.and the Head Office

## SEGMENTAL REVENUE BREAKDOWN AND CONTRIBUTIONS TO GROUP REVENUE\* (AED MN)



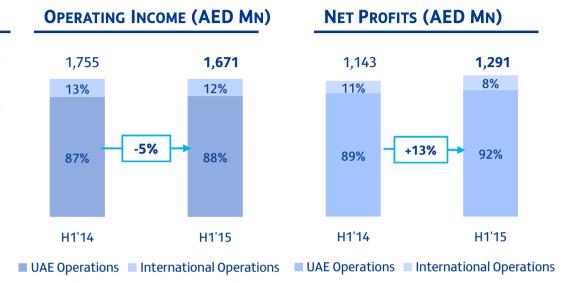


## Wholesale Banking Group - WBG



#### **HIGHLIGHTS**

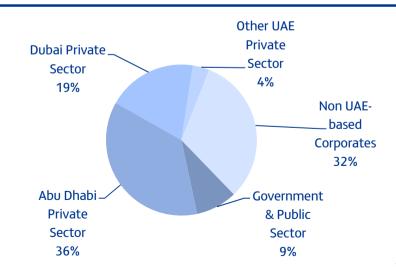
- Healthy commercial momentum supported 18% YoY assets growth for WBG
- Revenues were down 5% YoY mainly due to contracting NIMs
- Successful product mix diversification supported solid fee income growth during the period
- Net profit grew by 13% to AED 1,291Mn (AED +148Mn) thanks to expense control and lower provisions



## **TOTAL ASSETS (AED BN)**



## WHOLESALE GROSS LOAN PORTFOLIO (JUN'15)



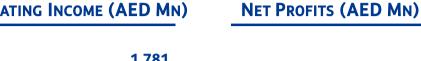
# **Consumer Banking Group - CBG**

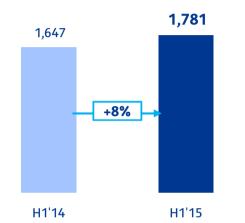


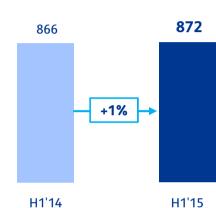
#### **HIGHLIGHTS**

- Continued focus on product innovation and enhanced customer experience
- CBG revenues grew 8% YoY to AED 1,781Mn while Net Profit shows a 1% YoY increase
- Wealth Management, SME loans and credit cards remain key growth drivers representing 23% of the gross loan portfolio in H1'15 up from 19% in H1'14

## **OPERATING INCOME (AED MN)**



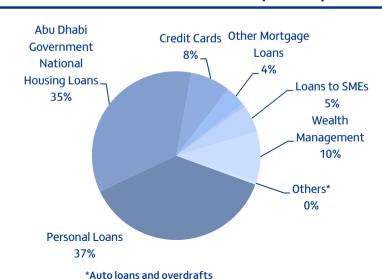




## **TOTAL ASSETS (AED BN)**



## **CONSUMER GROSS LOAN PORTFOLIO (JUN'15)**



14/31

## Treasury & Global Markets – T&GM



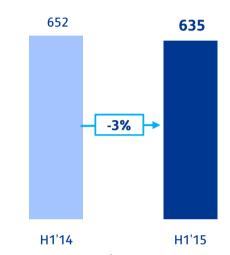
#### **HIGHLIGHTS**

- Due to market volatility, T&GM revenues and net profits declined by 3% and 6% respectively in H1'15
- 92% of FGB's investment portfolio is in investment grade fixed income of which 58% is allocated to the GCC
- The average duration of the AFS portfolio is 2.88 years which represents 75% of the portfolio size
- 54% of Fixed Income is rated A- & above, 36% is rated between BBB+ & BBB-, the remaining 10% is either non rated or sub-investment grade
- The WARF of the portfolio is BBB

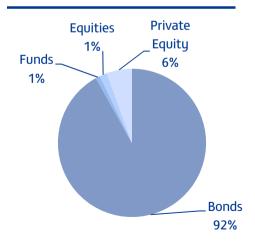
## **TOTAL ASSETS (AED BN)**



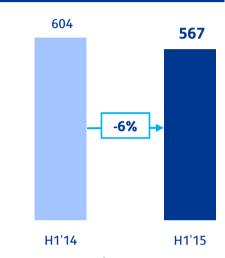
## **OPERATING INCOME (AED MN)**



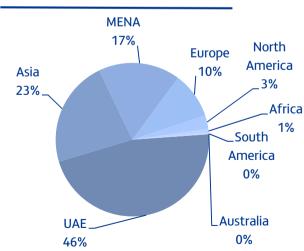
## INVESTMENTS<sup>1</sup> BY TYPE



## **NET PROFITS (AED MN)**



## INVESTMENTS<sup>1</sup> BY REGION



## **Consumer Finance Subsidiaries**

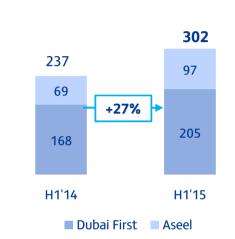
## **Dubai First and Aseel Islamic Finance**



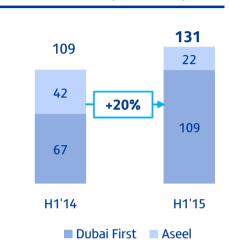
#### **HIGHLIGHTS**

- Dubai First and Aseel are FGB's consumer finance subsidiaries specialised in credit cards and SME islamic financing respectively
- The 2 companies generated combined revenues of AED 302Mn in H1'15, up 27% YoY, contributing 7% to Group revenue
- Aggregate net profit improved by 20% YoY to AED 131Mn, that is 5% of Group net profit
- Aggregate loan book grew by 18% YoY

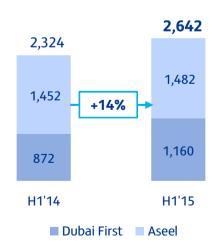
## **OPERATING INCOME (AED MN)**



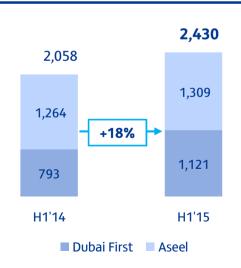
## **NET PROFITS (AED MN)**



## **TOTAL ASSETS (AED MN)**



## **TOTAL LOANS (AED MN)**



## **Real Estate Subsidiaries**

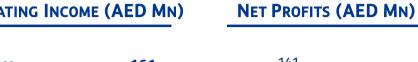


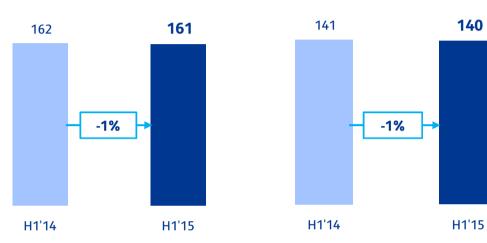
#### **HIGHLIGHTS**

## Real estate revenues remained quasistable at AED 161Mn

- During Q2'15, the bank proceeded with the sale of Opal Tower located in Business Bay (Dubai) generating a gain of AED 51Mn
- H1'15 rental yield stood at 6.0%

## **OPERATING INCOME (AED MN)**

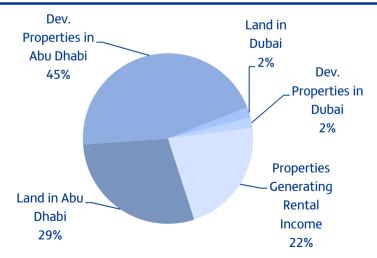




## **TOTAL ASSETS (AED BN)**



## INVESTMENT PROPERTIES PORTFOLIO<sup>1</sup> (Jun'15)



# **Dividend History**



	2014	2013	2012	2011	<b>2010</b> <sup>1</sup>
NET PROFIT (AED MN)	5,656	4,774	4,154	3,707	3,420
CASH DIVIDEND (AED MN)	3,900	3,000	2,500	1,500	900
CASH DIVIDEND (% OF CAPITAL)	100%	100%	83%	100%	60%
BONUS SHARES (% OF CAPITAL)	15.38%	30%	-	100%	-
DIVIDEND PAYOUT RATIO (% OF NET PROFIT)	69%	63%	60%	40%	26%
BASEL II CAPITAL ADEQUACY AFTER DIVIDEND DISTRIBUTION <sup>2</sup>	17.5%	17.4%	18.7%	18.0%	19.5%

<sup>&</sup>lt;sup>1</sup>Shares bought back in 2010: 5% of capital <sup>2</sup>CAR adjusted from Tier 2 MoF Loan

# **FY15 Financial Guidance Review**



Old	New
High Single-Digit	10-12%
Double-Digit	Mid-single digit
25bps – 35bps decrease	25bps – 35bps decrease
C/I Ratio: 23%-24%	C/I Ratio: 23%-24%
CoR ~ 100bps	CoR: 80-90bps
Low Double-Digit	8-10%
18%	~18%
15%-16%	15%-16%
	High Single-Digit  Double-Digit  25bps – 35bps decrease  C/I Ratio: 23%-24%  CoR ~ 100bps  Low Double-Digit  18%

\*Including perpetual notes 19/31

# **Appendix**



## **FGB Overview**



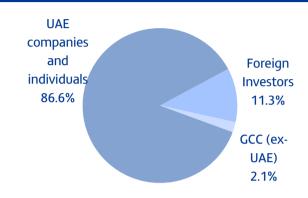
## A LEADING UAE FRANCHISE

- Incorporated in 1979 and headquartered in Abu Dhabi
- Wide range of financial products and services offered through a network of 21 branches in the UAE. In addition, FGB is present through branches in Doha and Singapore, and rep offices in Mumbai, Hong Kong, Seoul and London. The Bank also has a JV in Libya.
- 1,484 employees
- Listed in 2002; Market cap of AED 69.5Bn (USD 18.9Bn) as of July 26<sup>th</sup>, 2015

#### **RATINGS**

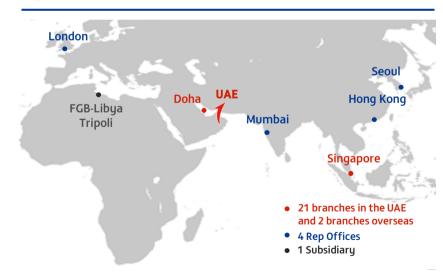
	LONG TERM RATING	Оитьоок
Moody's	<b>A2</b> (Since 2007)	Stable
FitchRatings	<b>A+</b> (Since 2007)	Stable
C CAPITAL intelligence	<b>A</b> +	Stable

## **OWNERSHIP STRUCTURE\* (AS OF JUN'15)**



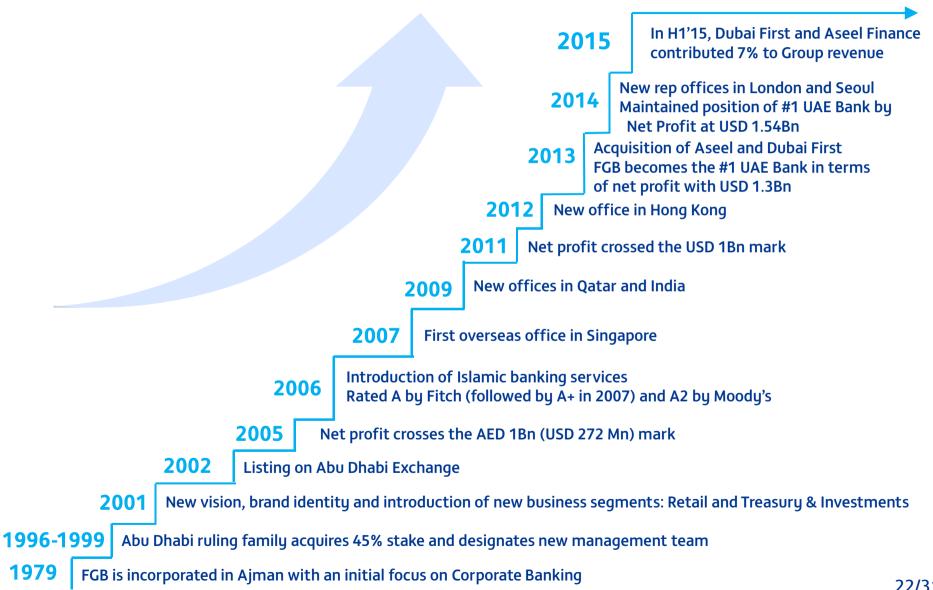
\*FGB's Foreign Ownership Limit (FOL) is at 25%

## **GLOBAL FOOTPRINT**



# **History & Key Milestones**





## **Board of Directors**



## FGB Board Members are prominent stakeholders of the Abu Dhabi Business Community



#### H.H. SHEIKH TAHNOON BIN ZAYED AL NAHYAN - CHAIRMAN

CHAIRMAN OF AMIRI FLIGHT
CHAIRMAN OF ROYAL GROUP



## AHMED ALI AL SAYEGH

VICE CHAIRMAN
CHAIRMAN OF ABU DHABI
GLOBAL MARKET
MANAGING DIRECTOR OF
DOLPHIN ENERGY

Board Member of: Etihad Airways



## ABDULHAMID MOHAMMED SAEED

BOARD MEMBER
FGB MANAGING DIRECTOR

Board Member of: Emirates Investment Authority Mubadala Development Company



## KHALDOON KHALIFA AL MUBARAK

**BOARD MEMBER** 

GROUP CEO AND MANAGING
DIRECTOR OF MUBADALA
DEVELOPMENT COMPANY

Member of:
Abu Dhabi Executive Council
Abu Dhabi Council for Economic
Development
Abu Dhabi Executive Affairs
Authority (Chairman)



## SULTAN KHALFAN AL KTEBI

**BOARD MEMBER** 

Board Member of Al Ain International Group (Vice Chairman)



## MOHAMMED SAIF AL SUWAIDI

BOARD MEMBER

DIRECTOR GENERAL OF ABU
DHABI FUND FOR
DEVELOPMENT

Vice Chairman of the board of Al Masraf (ARBIFT) Chairman of Al Ain Farms for Livestock production Board member of the center of food security of Abu Dhabi

# **Corporate Governance**



Strong & Independent Governance framework covering all material risks across the Group

## **Board of Directors**

Board	Executive	Committee	1	Risk & Compliance Management Committee				
Committees	Remuneration & No	mination Committee		Audit Committee				
	Executive Management Committee							
Management Committees	Wholesale Banking Credit Committee	First Gulf Cre Committee	A c c	set Liability Comm	ittee Investm	ent Committee		
	Compliance & Ops Risk Committee		IT Steering Committee HF		tee Real Est	Real Estate Committee		
Enterprise Risk	Group CRO							
Management		terprise Risk M	orise Risk Management					
Group	ERM Credit Ris	k Market Risk	ALM Risk	Operational Risk	Compliance Risk	Basel II / III		

# **Business Segments**



## **Core Banking Revenue Drivers**

# WHOLESALE BANKING CONSUMER BANKING GLOBAL MARKETS SUBSIDIARIES & OTHER % of Assets % of Revenue % of Assets % of Revenue % of Assets % of Revenue 12% 12%

- Original core business of the Bank
- Customer base includes large corporate & multi-national clients and financial institutions
- Services include debt markets (advisory, bilateral, & syndicated loans, DCM, project and structured finance), transaction banking (cash, trade, liabilities), Corporate Finance, and Islamic Finance (bilateral trading, trade finance) supported by treasury sales (hedging, FX, rates, commodities)
- Organized geographically across UAE and international locations (Singapore, Libya, Hong-Kong, Qatar, India, UK and South Korea)

- Focus on key customer segments: Emirati, Mass, SME, Wealth
- Leverage product innovation, analytics, and alliances to create differentiation
- Investing for the future and enhancing customer experience through technology and process improvements
- Positioning as Bank of Choice for UAE Nationals
- Manage National Housing Loan program for Abu Dhabi government

- Manages FGB's wholesale funding activities and liquidity, interest rate and foreign exchange risk, and proprietary investment portfolio
- Provides bespoke risk management solutions to the Bank's clients across FX, Interest Rate, Credit and Commodity asset classes
- Also provides client investment solutions via structured products, asset management, equity brokerage and margin trading
- Strong growth opportunities providing an access point to the global markets by leveraging on strong correspondent banking relationships

 Subsidiaries: First Gulf Libyan Bank, First Gulf Properties, Aseel Finance, Dubai First,

**Incremental Revenue** 

**Streams** 

Radman Properties, FGITAssociate companies\*: Green Emirates Properties

Mismak Properties, First

Merchant International.

 Head Office support units: Audit, Financial Control, HR, Operations, Strategy and Planning, PMO, Admin, Legal, Risk Management, Corporate Communications

# **Three-Pillar Strategy**



#### **Our Vision:**

To Be Recognised as a World-Class Organization Maximizing Value For All Stakeholders



## ORGANIC GROWTH OF CORE BANKING ACTIVITIES

- Build deeper client relationships, providing solutions and high quality service
- Continue to target large creditworthy UAE-based customers
- Develop and strengthen a customer-centric approach emphasizing on bespoke service quality and product range



## SELECTIVE REGIONAL AND INTERNATIONAL EXPANSION

- Geographic diversification through expansion of existing operations and penetration in key markets
- Focus on trade and financial flows through the UAE into target international locations
- Sourcing and distribution of trade and financing opportunities across the FGB network



## SYNERGIES WITH SUBSIDIARIES AND ASSOCIATES

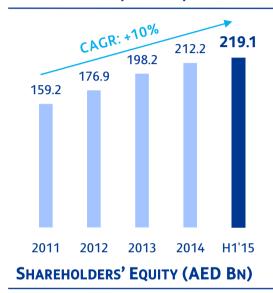
- Aseel Finance to provide innovative Islamic products to a broad base of customers, and businesses
- Dubai First to provide specialist credit card propositions to the expanding UAE customer base
- Enhance fee income through comprehensive property management of residential and commercial real estate assets across the UAE

Our Mission:
To Be the "First Choice" for customers

# **Key Achievements** (1/2)



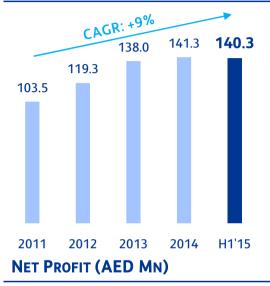
## **TOTAL ASSETS (AED BN)**



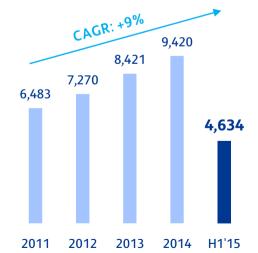
## **LOANS & ADVANCES (AED BN)**

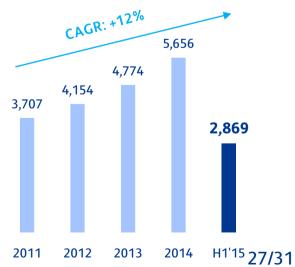


## **CUSTOMER DEPOSITS (AED BN)**



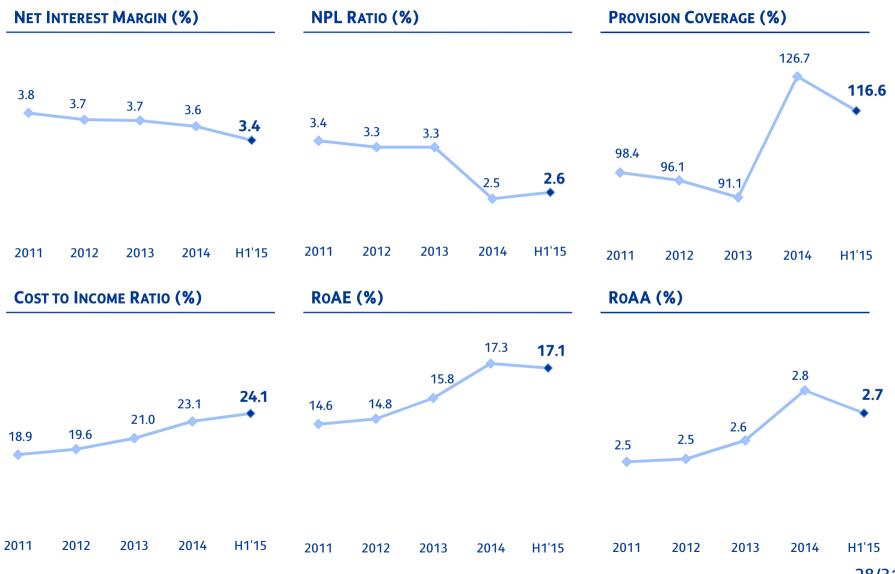






# **Key Achievements** (2/2)





# FGB vs. large domestic peers – Q1'15



			FGB	NBAD	بنك الإمارات دبي الوطاي Emirates NBD	بنك أبوظبي التجاري ADCB	Ranking
	Return on Average Equity	%	17.2	15.1	14.4	19.2	#2
	Return on Average Assets	%	2.7	1.5	1.8	2.4	#1
Profitability & Efficiency	Cost to Income	%	22.6	37.8	27.8	31.9	#1
	Net Interest Margin	%	3.4	1.8	2.9	3.6	#2
	Earnings Per Share	AED	0.31	0.26	0.27	0.23	#1
	NPL ratio	%	2.5	2.9	7.8	3.2	#1
Asset Quality	Provision Coverage	%	126.1	111.0	103.9	134.1	#2
	Net Loans to Total Assets	%	66.7	50.0	67.7	68.2	#3
Liquidity	Loans to Deposits	%	99.9	80.1	95.6	109.8	#2
	Liquid Asset Ratio	%	15.8	26.4	21.7	15.3	#3
	Tier 1 Capital	<b>%</b>	16.8	14.3	17.5	15.7	#2
Solvency	Capital Adequacy	%	18.0	15.5	20.5	19.5	#3

## FGB 2015 Awards





Seven Banker Middle East UAE Product Awards: 'Best Call Centre', 'Best Credit Card', 'Best Personal Loan', 'Best Wealth Management Service/Proposition', 'Best Offshore Wealth Proposition', 'Best Deposit Account Product' and 'Best Bancassurance Product'



"Most Innovative Service Provider" - 2015 MENA IR Insurance Awards



The Banker 2015 Islamic Banker of the Year Awards - "Shariah-Compliant Window"



2015 Trade Finance Awards for Excellence: "Best Islamic Trade Finance Bank EMEA"

THE ASIAN BANKER® Asian Banker 2015 Middle East and Africa Country Awards: "Best Wealth Management in the Middle East Award" and "Best Mortgage and Home Loan Product in the Middle East Award"



2015 Global Capital Bond Market Awards: "Most Impressive Middle East Borrower Award"



2015 Smart Card and Payments Middle East Awards: "Best Commercial Card Across Middle East"

# Thank you!

## **SAVE THE DATE**

FGB Analyst & Investor Day 2015

on Tuesday, September 15<sup>th</sup>, 2015 from 5pm onwards at the Yas Viceroy Abu Dhabi

## For more Information:

Contact FGB Investor Relations Department: <u>ir@fgb.ae</u>

Visit our corporate website www.fqb.ae

Follow FGB on social media:









Or download FGB's Investor Relations app: https://www.myirapp.com/fgb/

